

A REPO

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## LETTER FROM KATE

In 1951, inspired by the words of Dr. John L. Peters, a group of good-hearted people from Oklahoma started a nonprofit dedicated to bringing the world's most marginalized people out of poverty. Their vision was to empower people to create their own lasting change. When Dr. Peters founded World Neighbors (WN), he was way ahead of his time. Few international development organizations existed, and none understood the importance of teaching people to help themselves, rather than handing out goods.

In 2021, WN, that upstart Oklahoma organization, celebrated 70 years of doing exactly what its founders set out to do: transforming the lives of hundreds of thousands of people every year. Today, the WN's methodology of community-led change has been widely adopted by our international development peers as the key to sustainable change.

If I had to choose one word to explain the remarkable achievement of WN, it might be commitment. We have exceptionally committed donors and leaders, including children and grandchildren of our founders. In the field, WN's staff and volunteers commit to each community for eight to 10 years, the time it takes for our programing to become fully established. We have staff who have worked for WN for more than 25 years! Community members themselves are committed to one another and to building a better life for their children.

Certainly, WN has weathered adversity in 70 years – including the current COVID-19 pandemic – but with the continuing commitment of WN leaders, staff, volunteers, trustees and donors, it is clear that 70 years is just one of many milestones we will celebrate.

With gratitude,

Kate Schecter, Ph.D. President and Chief Executive Officer The May Ayers Milburn Chair



WN Founder John Peters with children from India in 1965

# **70 YEARS OF CHANGING LIVES**

Over the past 70 years, we have achieved our mission by staying true to core values of empowering community members to find and implement sustainable solutions to interrelated problems such as poverty, hunger, disease, gender bias and vulnerability to disaster.

To increase both impact and sustainability, we partner as much as possible with other non-governmental organizations and local, regional and national governments.

We understand that true sustained change can take time. In order to help communities manage the change, we have developed a methodology where each WN community passes through five-stages of development: Initiation, Growth, Expansion, Consolidation and Maturity, and this can take eight to 10 years. Our mission: To inspire people and strengthen communities to find lasting solutions to hunger, poverty and disease, and to promote a healthy environment.

# 4 CONTINENTS, 13 COUNTRIES, 971 RURAL COMMUNITIES

In fiscal year (FY) 2021, WN had active programs in 13 countries on the continents of Africa, Asia, North and South America.

The 971 communities where WN worked are all remote and rural villages where the people are extremely poor and marginalized. These are also villages where community members took charge of implementing change. Here is a FY2021 snapshot of each of WN's regions:

AFRICA (Kenya, Tanzania and Uganda in East Africa and Burkina Faso and Mali in West Africa) Partner Agencies: 10 Beneficiaries: 243,656 Volunteers: 1,731 Program Participants: 35,542 Communities: 142 active, 22 graduated, 24 new



## LATIN AMERICA AND THE

CARIBBEAN (Bolivia, Guatemala, Haiti and Peru) Partner Agencies: 16 Beneficiaries: 35,877 Volunteers: 433 Program Participants: 13,155 Communities: 122 active, 4 graduated, 4 new

## SOUTH ASIA (Nepal and India) Partner Agencies: 5 Beneficiaries: 25,375 Volunteers: 1,633 Program Participants: 4,304 Communities: 165 active, 131 graduated, 35 new

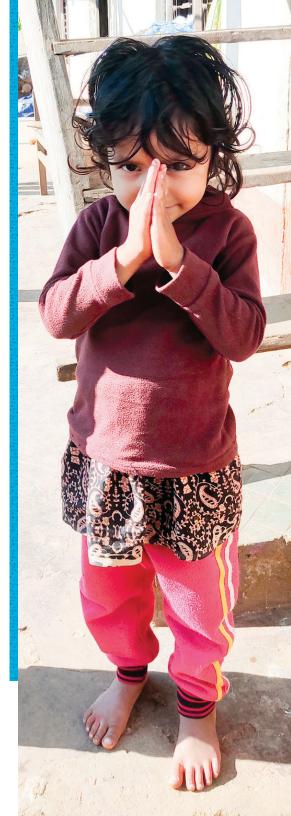
#### **SOUTHEAST ASIA** (Indonesia and

Timor-Leste) Partner Agencies: 8 Beneficiaries: 295,946 Volunteers: 1,009 Program Participants: 32,821 Communities: 542 active, 148 new

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In FY 2021, WN's programs benefitted 600,854 people in 13 countries.

Over the course of 70 years, WN's programs have transformed the lives of more than 28 million people in 45 countries.



A child in the Hattisude village of Udaypur, Nepal, greets WN's team members with a traditional "Namaste"

## **OUR PROGRAMS**

WN believes that to truly institute sustainable change, **you cannot solve one problem in isolation**. We understand that issues like poverty, hunger, disease, gender bias, vulnerability to disaster and climate change are interrelated.

While each community determines its own unique needs, solutions and priorities, all have ongoing programs in the areas of:

- 1) Sustainable Agriculture
- 2) Rural Livelihoods
- 3) Community and Reproductive Health
- 4) Natural Resource Management
- 5) Gender Equity

We strive to stay nimble - adjusting programs to meet evolving needs. Our programs to help farmers adapt to climate change conditions have become increasingly important, along with disaster preparedness and recovery programs in response to increasingly severe weather events. In **West Africa**, WN has added adult literacy centers to support women who need to master functional literacy skills in order to succeed with savings and credit (S&C) groups and entrepreneurship efforts.



Young women in Burkina Faso learn literacy skills to support the success of programs like savings and credit groups.

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Sustainable Agriculture activities focus on diversifying and increasing crop yields in order to provide more family nutrition, increase food security and gain income through excess crop yields.

## SUSTAINABLE AGRICULTURE

Farming is the primary occupation in WN's communities, all located in rural areas. Our programs help farmers yield more from their crops, livestock and fish farming operations, while adapting to climate change conditions.

Improved farming techniques are taught in community workshops, but also in Farmer Field Schools, where model farmers teach other farmers about mulching, intercropping, composting, rainwater harvesting, water retention, minimum tillage, integrated pest management and crop rotation.

In **Mali**, for example, a Farmer Field School was established on a 1.2-acre plot that facilitated training of 300 farmers in improved millet production.

WN programs in the highlands of Nepal and Peru are training farmers to build plastic tunnels to protect crops from extreme weather and to extend the growing season. This has allowed participants, like the Peruvian family pictured above, to double income from crops. The use of improved seeds (certified, drought-resilient or early maturing) is pivotal in increasing crop yield and quality and minimizing risk of loss from changing weather conditions. WN's programs are increasingly focusing on post-harvest management and marketing to optimize profits.

The Sustainable Agriculture programs include helping farmers begin, expand and sustain livestock operations (dairy goats, pigs, sheep and poultry) as well as creating fishponds for household and community-based fish farming. WN's livestock programs include cross breeding, animal fattening, building animal shelters and veterinary medicine. In **Tanzania**, 32 trained community paravets worked in collaboration with government veterinary officers to support more than 300 farmers with almost 800 animals.

Partnerships with national and local agriculture departments play an important role in WN's agricultural programs, adding expertise and resources to our remote communities. In **Bolivia**, for example, WN worked with a local agronomist to help farmers protect their crops from diseases in lemon and papaya crops.

Members of a women's group in Tanzania with their dairy goats



## **RURAL LIVELIHOODS**

WN's S&C groups form the core of our Rural Livelihoods Programs. Community members come together to form these groups, each contributing a small sum of money. From this pooled fund, small loans are made and repaid with interest, providing an increasing source of funding for income-generating activities, educating children or other family needs.

In Indonesia, for example, there are 205 S&C groups, 75% of which are led by women. In FY2021, these groups had an average of about \$500 in savings and 80% of the loans were used to develop small businesses, including building kiosks, livestock trading, post-harvest agricultural commodities, plastic waste management and food businesses. 收役

In FY2021, WN formed or supported 814 S&C groups within its 971 active communities, with women comprising about 70% of these members.

Members of a new S&C group in Bihar, India, celebrate after their initial training.





Loans to purchase motorbikes - like this one in Uganda - open new entrepreneurship opportunities including delivery services.

**Rural livelihood programs also support community members in developing entrepreneurship ventures** that can increase farming income or establish small businesses. This initiative also includes expanding access to marketplaces and improving bargaining power.

In **Uganda**, for example, 15 S&C groups with 186 people (67 men and 119 women) participated in training sessions on adding value to their agricultural produce and diversification of income-generating activities. As a result of the training, some groups have embraced collective marketing of their agricultural produce to increase profits.

In **Burkina Faso**, 40 women who are members of S&C groups were trained on establishing and managing micro-enterprises. In **Guatemala**, S&C loans have helped artisans sell their extraordinary embroidered handicrafts, including blouses and table linens. In **Timor-Leste**, the communities conducted a survey to match their crops with current market demand.

# COMMUNITY AND REPRODUCTIVE HEALTH

In rural, isolated communities, limited access to health care and lack of education on the importance of nutrition, hygiene and sanitation have serious consequences.

In the **sub-Saharan African countries** where WN works, <u>one in nine children die</u> <u>before the age of five</u>, with many of these deaths – from diarrhea, measles, malaria or malnutrition – preventable through the type of community-based interventions implemented through WN's programs. Key health programs conducted in FY2021 included:

**COVID-19 Prevention:** The global pandemic continued to be a major health concern in WN's communities. Our programs supported education on preventative measures, access to vaccines, masks and sanitation.

## Water, Sanitation and Hygiene:

Much of WN's health focus is on supporting access to clean, safe water. In FY2021, WN conducted a range of programs to protect water sources from contamination, encourage the use of low-tech accessible water filters, build toilets and improve hygiene and sanitation practices. In WN's communities, health programs are conducted by trained community health volunteers. These local volunteers are able to visit community members in their homes and to build the trust needed to address sensitive health issues.

**Smokeless Stoves:** WN supported the installation and use of improved smokeless stoves throughout its communities both as (a) a health measure that reduces harmful smoke inhalation and (b) as a conservation measure to reduce the amount of deforestation associated with inefficient open fires. These stoves use significantly less firewood, and chimneys channel the smoke away from the kitchens.



Porfilia Ramos and her husband, Herminio, of La Cruz in Chiantla, Guatemala, with their smokeless stove. "I can breathe fresh air when I'm cooking," Porfilia says.

**Nutrition:** Increasing the quality of nutrition for young children, pregnant and lactating mothers and for the whole family is another important initiative. WN's programs encourage the use of enriched porridge for children and the planting of kitchen gardens and orchards with a variety of vegetables and fruits.

More access to health services: Working with community health volunteers and government agencies, WN organizes health fairs and supports local clinics to provide services including pre-natal and post-natal care, HIV testing, cancer screenings, family planning and immunizations.

A bumper crop of sweet potatoes in West Lombok in Indonesia will improve nutritional health for families in the community.



# NATURAL RESOURCE MANAGEMENT

The Glasgow Climate Change Conference in 2021 focused considerable attention on how global warming is affecting the world's poorest nations.

World leaders were unable to reach an agreement on helping poorer nations adapt to climate change, but, in fact, WN has been doing exactly that for many years through trainings, grassroots innovations and community mobilization. Climate change, deforestation and soil degradation have dramatic consequences for WN's communities: reducing the quality of crops, increasing dangerous flooding and droughts and damaging clean water sources.

Farmers in Kenya learn about plants that can both provide livestock fodder and support soil health.





Community members in Peru come together to plant Queñua trees which are uniquely suited to survive in the Andes highlands.

WN's Natural Resource Management programs help communities:

Adapt crops to new conditions. This means an increase of crops that are more drought resistant, such as the millet, cassava and maize planted in **East** Africa, where annual rainfall totals have decreased by 30% since 1960. Or it can mean adapting cropping patterns to the changing climate. For example, more than 25,000 farmers in **Indonesia** are getting updated rainfall prediction information through their cell phones to guide when they plant rice and maize, a system that is increasing crop yields by as much as 85%.

**Reforest barren areas by nurturing tree seedlings, planting them strategically and maintaining them.** In **Haiti**, for example, where 85% of the country's forests have been cleared for sugar cane and rice plantations, WN's communities planted 7,000 trees and preserved two hectares of community land. These projects reduce soil erosion, increase soil health, protect water sources and shade crops.

**Preserve and store rainwater for crops and drinking.** In **Peru,** WN worked with the regional government in Apurimac to construct 11 rainwater harvesting systems to serve 608 households in Chincheros, an area in the Andes highlands. Called "qochas," these systems are manmade lakes or ponds linked together by canals.



Members of a Haitian community prepare to plant trees at one of 17 live barriers created to reduce hurricane flooding and damage.

# **DISASTER RISK REDUCTION**

As the intensity and frequency of natural disasters continues to rise, the value of WN's programs in Disaster Risk Reduction, part of our Natural Resource Management focus, becomes even more urgent.

In **Haiti**, a 7.2 magnitude earthquake hit just after the close of FY2021. Faced with limited access to services, excessive rainfall and economic recession, WN's programs helped 39 villages in the Artibonite and Nord departments increase resilience in the earthquake's aftermath. These programs included training 105 community volunteers to reduce risks, plan for disasters and plant trees. The trees act as live barriers to limit soil erosion and protect homes and crops from flooding. Disaster resilience increased further by the building of 28 community rainwater reservoirs and the increase in organically-grown gardens that limited the need for outside food and supplies. WN's disaster recovery programs in the communities helped to rebuild sugar cane, onions and plantain farms, and provided water purification resources.

In WN's Southeast Asia region, where our communities on the islands of **Indonesia** and **Timor-Leste** are especially vulnerable to natural disasters, there has been an exceptional effort to minimize risk, increase resilience and support disaster recovery. When Cyclone Seroja caused severe damage to 25 WN's communities in **Timor-Leste** in April 2021, WN provided technical assistance

to help farming groups rebuild vegetable gardens and farmlands to grow mung beans, soybeans and red beans. In **Indonesia**, 21 villages ranked as "advanced" in disaster resiliency in FY2021, compared to 11 in FY2020, and 4,000 more people received disaster management training.

## The impact of these programs can be illustrated by what happened in February 2021 to the Indonesian village of Daha in the Dompu

**Regency.** High rainfall caused flash flooding that could have resulted in significant loss of life. However, the local community disaster management team had been monitoring the situation and went door-to-door to urge residents to move to higher ground. When the floods began, the team members waded through chest-high water to carry residents who had been unable to escape, ensuring that no lives were lost. Following the disaster, the team did a rapid assessment of damage, shared information through social media and coordinated with government assistance programs to help residents.

Community members in the Dompu region of Indonesia work together to build a waterway that will divert floodwaters away from homes and crops. This technique is used in many WN's villages worldwide.



## **GENDER EQUITY**

Throughout the countries where WN works, traditional social mores and lack of education limit the ways women can contribute to their families and communities. This is compounded in many communities by the emigration of men for wage work, which leaves the women with all the family, farm and household responsibilities. WN's programs that empower women are rooted in the solidarity of womenled S&C groups, which build skills in leadership, financial literacy, management and entrepreneurship. Just as important, S&C members find a supportive and encouraging community of women.

In the Oecusse region of Timor-Leste, programs are encouraging women's farming groups as a way to improve the well-being of women and children. Gender Equity cuts across each of WN's program areas because empowering women has such a powerful impact on the health and prosperity of entire families and communities.





WN's programs that empower women like these Guatemalan mothers have long-term benefits for their children, especially their daughters.

Many of the loans from S&C groups are invested in farming operations, ranging from kitchen gardens that yield excess vegetables for sale to purchasing stock for small animal and fish farming operations. These investments are made not only in an individual family's farm, but, often, in community gardens or fishponds, where women can join together for economic success. These include community fish farms being operated by women's groups in **Mali**, and community farms near water sources being managed by women's groups in **Timor-Leste**.

A key gender equity focus is on providing education and resources in the area of reproductive health, including family planning and primary health care. In FY2021, the women of the Saheli Network in **India**, not only led reproductive health education programs, but also were officially invited to participate in government meetings on reproductive health issues and to serve as a conduit between health officials and rural women.

WN is dedicated to helping women gain the expertise and confidence to become community trainers and leaders, like Antonia Perez in **Guatemala** and Pramila Bhujel in **Nepal**, who then become role models to other women in their communities.

# LONG-TERM COMMITMENTS

WN understands that sustainable change takes years to develop and is different for every community. This is especially the case in the remote, rural villages where we work. Typically, these communities have never had assistance from an NGO and have received little to no support from government agencies. WN commits to spending eight to 10 years in each community in order to ensure that programming and local leadership is well established and will continue after the communities araduate from WN. Despite differences in each country, the progress that occurs over the span of a WN commitment in each community can be described in these five stages: Initiation, Growth, Expansion, Consolidation and Maturity. We offer brief examples of villages around the world in these various stages:



In FY2021, WN established programs in 211 new communities and graduated 157 mature communities.

## INITIATION

**Community:** Kharka Danda, a highland village in the Helambu Rural Municipality of the Sindhupalchok region of Nepal

Year WN's Programs Began: 2021

Number of Beneficiaries: 77



Meeting with community members, like this gathering in Kharka Danda, is always the first step in initiating WN's community-led programming.

Achievements: One of 22 new communities for WN in Nepal, Kharka Danda's programming was initiated with a series of meetings to determine community needs and assets. From there, initial programming began in the integrated areas of Sustainable Agriculture, Rural Livelihood, Natural Resource Management and Community/Reproductive Health. This included the formation of the first S&C group with 15 members, all women.

## GROWTH

**Community:** Neofkel, a secluded village in the region of Oecusse in Timor-Leste, a country located on the Southeast Asian island of Timor

Year WN's Programs Began: 2018

Number of Beneficiaries: 66



*Clean water, nearby, has improved the lives and health of Neofkel's people.* 

Achievements: This small community had been isolated for so long that it took considerable time for WN to build trust and to communicate effectively, but the persistence of our field team and a leader from a nearby WN's community has paid dividends. First, the community developed a common understanding that access to safe drinking water was a top priority, as their main water source was shared with and polluted by livestock. Community members came together to build a perimeter fence around the spring and continued with the construction of terraces, excavation of infiltration wells and planting of perennial plants and crops of economic value (such as bananas, vegetables, tubers and betel nut) near the spring. Finally, a water catchment basin was created at the spring. In FY2021, WN and the community built a 3,000-liter galvanized tank, a 500-meter pipeline and three public tap stands to bring safe water closer to homes. Concurrently, the village has established a S&C group and revived a custom of community gardening to increase income through the sale of vegetables. "Our minds are open, and our horizons are getting wider," the head of the Neofkel women's group told WN.

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Community meeting in Kenya with WN staff

## **EXPANSION**

**Community:** Kisumo Community Development Program in Kisumu County, Kenya, one of the WN communities in the Lake Victoria Basin

## Year WN's Programs Began: 2016

#### Number of Beneficiaries: 3,320

Achievements: In FY2021, WN programs expanded into five new villages around the original program area, established six new S&C groups and drew a new constituency to its mobile health clinics. Program focus for the new communities was on improved agronomic practices and the introduction of dairy goats as a strategy for improving food and nutrition security and increasing incomes.

## MATURITY

Community: Santa Rosa de Peccoy in the Chocharcas district of Apurimac, Peru

#### Year WN's Programs Began: 2012

## Number of Beneficiaries: 160

Achievements: This community high in the Andes, known as Peccoy, has completed all WN's trainings, and community leaders share a common vision for holistic development. They have been collaborating with Accion Andia, a Peruvian non-governmental organization with drip irrigation expertise, and are accessing government trainings while avoiding dependence on government support. Water, sanitation and hygiene practices have been universally adopted and 95% of households have reduced smoke inhalation by installing smokeless stoves. The community has diversified income streams with 40% of income coming from raising animals, and 60% from agriculture, which has been enhanced by a community dam that provides irrigation water year-round. S&C groups are functioning without external support. Women have gained economic status from the income yielded by cattle and guinea pig sales, with much of that income invested in education for their sons and daughters.

# DEDICATED STAFF AND VOLUNTEERS WORKING TOGETHER

Commitment distinguishes WN's staff, the majority of whom are natives of the regions where they work and have a deep connection to the people we serve. Regional Director, **Chris Macoloo** has been with WN for 18 years and Regional Directors **Srijana Karki**, **Lionel Vigil** and **Edd Wright** will mark 10 years with WN in 2022.

At headquarters in Oklahoma City, Chief Financial Officer **Robert Lachance**, CPA, has 12 years of service and **Jenifer Davis**, accounting and office manager, is a seven year veteran. Together with President and CEO, **Kate Schecter**, Ph.D., who has led WN for seven years, WN's finance team is dedicated to ensuring that WN continues to be ranked among the nation's top charities for the high level of its fiscal management, accountability and transparency; as well as the high percentage of funds directly invested in programs (83%).

# Finally, it is important to recognize the role of the 4,806 dedicated volunteers throughout the world who made it possible for WN's

programming to reach almost 86,000 participants in FY2021. After receiving WN's training, these community mobilizers support our programs in ways that include:

- Recruiting members to S&C groups, to health clinics and to training sessions on a wide range of topics.
- Conducting Farmer Field Schools, teaching peers to build irrigation systems, making organic fertilizer and compost and treating livestock.
- Helping families install filters to purify household water, making sure smokeless stoves are working properly and encourage new sanitation practices.

WN is honored to be recognized with America's Best Charities' Seal of Excellence, GuideStar's Platinum status, Charity Navigator's Four-Star ranking, Charity Watch's highest rating and the Great Nonprofits' 2021 Top-Rated distinction.

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# COMMITTED BOARD LEADERSHIP

Commitment is a hallmark of the WN Board of Trustees, who invest their time and resources in guiding and supporting WN, often traveling at their own expense to see first-hand how WN's programs are transforming lives around the world.



CHAIR Susan Chambers, M.D. Oklahoma City, Oklahoma

VICE-CHAIR Becky Collins Tulsa, Oklahoma

TREASURER Caroline Patton Oklahoma City, Oklahoma

SECRETARY Emily Estes Hartford, Connecticut TRUSTEES Carol Blackwood Oklahoma City, Oklahoma

Martha Burger Oklahoma City, Oklahoma

Mara Tshibaka Cichocki Tulsa, Oklahoma

Stephanie Conduff, J.D. Broken Arrow, Oklahoma

Nicholas Duncan Oklahoma City, Oklahoma Dr. Susan Chambers exemplifies the exceptional commitment of our Board members. This year marks the last of a nine year term on the WN Board. She has been the Board Chair for the past three years during the pandemic. Dr. Chambers also served another nine year term in the early 2000's.

We also want to thank Carol Blackwood, Emily Estes and Vlad Sambaiew for their incredible commitment to WN—they will all be finishing a nine year term in 2022.

> Kate Schecter, Ph.D. (ex officio) Oklahoma City, Oklahoma

Jay Shanker, J.D. Oklahoma City, Oklahoma

Tiffany Stevens, J.D. New York, New York

Clayton Taylor Oklahoma City, Oklahoma

Claudia Holliman Oklahoma City, Oklahoma

Wayne Moyer, Ph.D. Grinnell, Iowa

Marla Persky Ridgefield, Connecticut

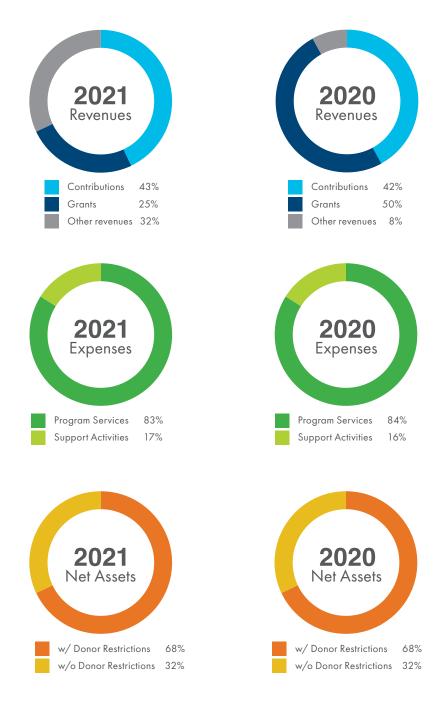
Nani Pybus, Ph.D., CRA Stillwater, Oklahoma

Vlad Sambaiew Gruver, Texas

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# FINANCIAL HIGHLIGHTS

FOR THE YEARS ENDED JUNE 30, 2021 AND 2020



# **STATEMENTS OF FINANCIAL POSITION**

JUNE 30, 2021 AND 2020

ASSETS		2021		2020
Current assets:				
Cash and cash equivalents	\$	446,154	\$	825,173
Accounts receivable:				
Bequests, net		-		209,700
Grants, net		49,767		80,908
Government		-		26,387
Prepaid expenses and other assets		61,735		66,876
TOTAL CURRENT ASSETS		557,656		1,209,044
Non-current assets:				
Investments, at fair value		7,497,146		6,568,679
Assets held in trusts		918,351		806,646
Beneficial interest in remainder trusts		3,104,405		1,761,938
Beneficial interest in assets held by others		2,227,652		843,825
Finance lease right-of-use assets, net		226		2,918
Operating lease right-of-use assets		109,970		122,228
Property and equipment, net		239,318		186,638
TOTAL NON-CURRENT ASSETS		14,097,068		10,292,872
TOTAL ASSETS	\$	14,654,724	\$	11,501,916
LIABILITIES AND NET ASSETS				
Current liabilities:	<b>.</b>	0.514		10.001
Accounts payable	\$	2,514	\$	13,934
Accrued liabilities		91,942		73,470
Deferred revenue		32,623 226		2,693
Finance lease liabilities		51,302		2,093 46,665
Operating lease liabilities		,		
Notes payable		19,693		42,709
TOTAL CURRENT LIABILITIES		198,300		179,471
Non-current liabilities:				
Finance lease liabilities		-		225
Operating lease liabilities		58,668		75,563
Notes payable		49,707		27,591
Actuarial liability - charitable gift annuities		109,221		147,132
Obligations - charitable remainder trusts		190,675	_	177,295
TOTAL NON-CURRENT LIABILITIES		408,271		427,806
TOTAL LIABILITIES		606,571		607,277
Net assets:				
Without donor restrictions		4,488,508		3,514,302
With donor restrictions		9,559,645		7,380,337
TOTAL NET ASSETS		14,048,153		10,894,639
TOTAL LIABILITIES AND NET ASSETS	\$	14,654,724	\$	11,501,916

## **STATEMENT OF ACTIVITIES**

FOR THE YEAR ENDED JUNE 30, 2021 (WITH COMPARATIVE TOTALS FOR 2020)

#### **Operating activities:**

Revenues, gains and other support: Contributions of cash and other financial assets

Contributions of cash and other infancial assets Contributions of nonfinancial assets Government funds Private grants Investment income and gains utilized SBA PPP loan forgiveness Other sources Net assets released from restrictions

#### TOTAL REVENUES, GAINS AND OTHER SUPPORT

#### Expenses:

Program services: Field programs Public education Supporting activities: Management and general Fundraising

**TOTAL EXPENSES** 

#### **CHANGE IN NET ASSETS FROM OPERATING ACTIVITIES**

#### Non-operating activities:

Endowment contributions Remainder trust contributions Investment return, net Net investment gains (losses) Change in value of split-interest agreements Assets transferred to endowment funds

CHANGE IN NET ASSETS FROM NON-OPERATING ACTIVITIES

CHANGE IN NET ASSETS NET ASSETS AT BEGINNING OF YEAR NET ASSETS AT END OF YEAR

WITHOUT DONOR RESTRICTIONS	WITH DONOR RESTRICTIONS	<b>TOTAL</b> 2021	<b>TOTAL</b> 2020
\$ 1,222,631	\$ 64,518	\$ 1,287,149	\$ 1,231,759
9,100	22,531	31,631	8,413
757,500	49,621	807,121	979,721
284,250	444,362	728,612	692,381
231,915	(161,000)	70,915	66,816
70,759	-	70,759	-
24,149	-	24,149	15,103
 987,234	(987,234)	-	-
3,587,538	(567,202)	3,020,336	2,994,193
2,432,949	_	2,432,949	2,378,634
204,230	_	204,230	206,846
- ,		- ,	,
231,775	-	231,775	188,253
 269,721	_	269,721	296,256
3,138,675	_	3,138,675	3,069,989
448,863	(567,202)	(118,339)	(75,796)
,		( , , , , , , , , , , , , , , , , , , ,	
	29,145	29,145	155,103
	1,376,493	1,376,493	47,021
_ 54,642	121,661	176,303	229,171
495,701	955,038	1,450,739	(66,643)
	239,173	239,173	(34,293)
(25,000)	25,000		(01,200)
525,343	2,746,510	3,271,853	330,359
	_,,010	0,211,000	,300
 974,206	2,179,308	3,153,514	254,563
3,514,302	7,380,337	10,894,639	10,640,076
\$ 4,488,508	\$ 9,559,645	\$ 14,048,153	\$ 10,894,639
φ 4,400,000	a 5,555,045	J 14,040,100	¥ 10,034,039

## **STATEMENT OF FUNCTIONAL EXPENSES**

FOR THE YEAR ENDED JUNE 30, 2021 (WITH COMPARATIVE TOTALS FOR 2020)

#### **PROGRAM SERVICES**

	FIELD PROGRAMS	PUBLIC EDUCATION	SUBTOTAL PROGRAM SERVICES	
Salaries and related expenses:				
Salaries	\$ 937,382	\$ 106,705	\$ 1,044,087	
Payroll taxes	55,810	5,919	61,729	
Benefits	162,824	18,226	181,050	
	1,156,016	130,850	1,286,866	
Field programs	851,197	-	851,197	
Contract services	23,703	4,134	27,837	
Legal and accounting services	43,914	6,320	50,234	
Travel	87,003	21,711	108,714	
Office supplies	15,193	3,398	18,591	
Telecommunications	20,716	4,092	24,808	
Postage	3,246	455	3,701	
Rent and occupancy	86,334	21,397	107,731	
Office equipment and software	24,235	1,525	25,760	
Advertising	248	-	248	
Printing and publications	2,839	382	3,221	
Depreciation and amortization	52,375	-	52,375	
Dues	2,778	762	3,540	
Training and meetings	18,479	4,591	23,070	
Financial expenses	44,673	4,613	49,286	
TOTAL EXPENSES	\$ 2,432,949	\$ 204,230	\$ 2,637,179	

#### SUPPORTING ACTIVITIES

MANAGEM AND GENE		NDRAISING	SUBTOTAL SUPPORTING ACTIVITIES		TOTAL 2020
\$ 120,	884 \$	128,431	\$ 249,31	5 \$ 1,293,402	2 \$ 1,213,820
9,	604	9,286	18,89	0 80,619	86,552
20,	057	22,101	42,15	8 223,208	203,666
150,	545	159,818	310,36	3 1,597,229	1,504,038
-		-	-	851,197	808,010
4,	227	55,368	59,59	<mark>5</mark> 87,432	2 106,916
10,	991	2,048	13,03	63,273	3 72,643
	581	758	1,33	9 110,053	3 191,088
1,	182	1,933	3,11	5 21,706	21,630
З,	133	1,140	4,27	3 29,08-	33,257
	895	1,872	2,76	6,468	3 7,076
	866	1,331	2,19	109,928	3 107,014
10,	697	8,439	19,13	6 44,896	28,597
-		8,130	8,13	8,378	4,235
	773	14,277	15,05	0 18,27 <sup>-</sup>	18,128
30,	892	5,757	36,64	9 89,024	65,441
	747	2,773	3,52	.0 7,060	6,788
	68	13	8	23,15	29,042
16,	178	6,064	22,24	2 71,528	66,086
\$ 231,	775 \$	269,721	\$ 501,49	6 \$ 3,138,675	\$ 3,069,989





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